



RG Tate & Associates

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April 12, 2018

Aubrey Allred  
1221 Brookshire Drive  
Bedford, TX 76021

Dear Mr. Allred:

I am writing this letter to commend you on the outstanding job performance as the health insurance agent for our company. We are a small company, not deserving any attention by any agent really when it comes to compensation of group size. All our employees are like family to us so when our employee's husband got cancer and needed insurance immediately, which we did not provide, you facilitated a quote and had coverage bound for our entire firm within two days of our call on a very late Thursday afternoon. You chose the appropriate insurance company and plans for us immediately, having expert knowledge of the insurance choices and budgets to quickly and with confidence walk us through the options available for a company with specific requirements.

Further, you understood the urgency and held our hands through all the details into the late hours of the night and weekend, when I know you had other plans to coordinate, so the paperwork was submitted timely and without error. As if that wasn't enough, you then took it upon yourself to make sure the applications got to the appropriate department in a rather large organization and hand-carried them so underwriting could immediately review and approve the much-needed insurance coverage as soon as possible. Your performance was nothing short of amazing. This coverage for our employee and family was truly life-saving, and we are grateful for your service providing hope and much needed help.

My husband and I have owned our business for 28 years and have worked with many professionals in many different fields and I honestly cannot remember anyone who has given us the level of excellent service and expertise you offered to our firm. In addition, your expertise in the ever-changing health insurance world continues to assist us mitigating through the yearly insurance choices.

In the world of internet options of insurance, I am sure anyone could find a million choices of insurance agents and wait months for service that is marginal, purchased from someone who one will never meet and who doesn't really care about you, so finding you among that group makes you truly one-in a million in our book. People like you should be recognized for your incredible character and unmatched service and expertise. We are abundantly blessed through you.

If I can ever be a reference for you, please feel free to list us as a group that can confirm that insurance is everything you say it is and we should never be caught without it. I would also like to tell them that they would be extremely wise and profitable to choose you for their agent.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jacquie Tate', with a stylized flourish extending to the right.

Jacquie Tate  
Vice-President